

Cycles Exist Annual Returns (1992-2011)

Investment Facts

RANK	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
1	S&P 500 Index 7.62%	S&P 500 Index 10.08%	S&P 500 Index 1.32%	S&P 500 Index 37.58%	S&P 500 Index 22.96%	S&P 500 Index 33.36%	S&P 500 Index 28.58%	S&P 500 Index 21.04%	Barclays U.S. Agg 11.63%	Barclays U.S. Agg 8.44%	Barclays U.S. Agg 10.25%	S&P 500 Index 28.68%	S&P 500 Index 10.88%	S&P 500 Index 4.91%	S&P 500 Index 15.79%	Barclays U.S. Agg 6.97%	Barclays U.S. Agg 5.24%	S&P 500 Index 26.46%	S&P 500 Index 15.06%	Barclays U.S. Agg 7.84%
2	Barclays U.S. Agg 7.40%	Barclays U.S. Agg 9.75%	Barclays U.S. Agg -2.92%	Barclays U.S. Agg 18.47%	Barclays U.S. Agg 3.63%	Barclays U.S. Agg 9.65%	Barclays U.S. Agg 8.69%	Barclays U.S. Agg -0.82%	S&P 500 Index -9.10%	S&P 500 Index -11.89%	S&P 500 Index -22.10%	Barclays U.S. Agg 4.10%	Barclays U.S. Agg 4.34%	Barclays U.S. Agg 2.43%	Barclays U.S. Agg 4.33%	S&P 500 Index 5.49%	S&P 500 Index -37.00%	Barclays U.S. Agg 5.93%	Barclays U.S. Agg 6.54%	S&P 500 Index 2.11%
1	S&P 500 Index 7.62%	MSCI EAFE 32.67%	MSCI EAFE 7.75%	S&P 500 Index 37.58%	S&P 500 Index 22.96%	S&P 500 Index 33.36%	S&P 500 Index 28.58%	MSCI EAFE 26.72%	S&P 500 Index -9.10%	S&P 500 Index -11.89%	MSCI EAFE -15.94%	MSCI EAFE 38.59%	MSCI EAFE 20.25%	MSCI EAFE 13.54%	MSCI EAFE 26.34%	MSCI EAFE 11.17%	S&P 500 Index -37.00%	MSCI EAFE 31.78%	S&P 500 Index 15.06%	S&P 500 Index 2.11%
2	MSCI EAFE -12.22%	S&P 500 Index 10.08%	S&P 500 Index 1.32%	MSCI EAFE 11.27%	MSCI EAFE 6.14%	MSCI EAFE 1.55%	MSCI EAFE 20.09%	S&P 500 Index 21.04%	MSCI EAFE -14.17%	MSCI EAFE -21.44%	S&P 500 Index -22.10%	S&P 500 Index 28.68%	S&P 500 Index 10.88%	S&P 500 Index 4.91%	S&P 500 Index 15.79%	S&P 500 Index 5.49%	MSCI EAFE -43.38%	S&P 500 Index 26.46%	MSCI EAFE 7.75%	MSCI EAFE -12.14%
1	Russell 2000 18.41%	Russell 2000 18.88%	S&P 500 Index 1.32%	S&P 500 Index 37.58%	S&P 500 Index 22.96%	S&P 500 Index 33.36%	S&P 500 Index 28.58%	Russell 2000 21.26%	Russell 2000 -3.02%	Russell 2000 2.49%	Russell 2000 -20.48%	Russell 2000 47.25%	Russell 2000 18.33%	S&P 500 Index 4.91%	Russell 2000 18.37%	S&P 500 Index 5.49%	Russell 2000 -33.79%	Russell 2000 27.17%	Russell 2000 26.85%	S&P 500 Index 2.11%
2	S&P 500 Index 7.62%	S&P 500 Index 10.08%	Russell 2000 -1.82%	Russell 2000 28.45%	Russell 2000 16.49%	Russell 2000 22.36%	Russell 2000 -2.55%	S&P 500 Index 21.04%	S&P 500 Index -9.10%	S&P 500 Index -11.89%	S&P 500 Index -22.10%	S&P 500 Index 28.68%	S&P 500 Index 10.88%	Russell 2000 4.55%	S&P 500 Index 15.79%	Russell 2000 -1.57%	S&P 500 Index -37.00%	S&P 500 Index 26.46%	S&P 500 Index 15.06%	Russell 2000 -4.18%
1	S&P 500/BARRA Value 10.53%	S&P 500/BARRA Value 18.60%	S&P 500/BARRA Growth 3.13%	S&P 500/BARRA Growth 38.13%	S&P 500/BARRA Growth 23.97%	S&P 500/BARRA Growth 36.53%	S&P 500/BARRA Growth 42.16%	S&P 500/BARRA Growth 28.25%	S&P 500/BARRA Value 6.08%	S&P 500/BARRA Value -11.71%	S&P 500/BARRA Value -20.86%	S&P 500/BARRA Value 31.80%	S&P 500/BARRA Value 15.71%	S&P 500/Citigroup Value 5.82%	S&P 500/Citigroup Value 20.80%	S&P 500/Citigroup Growth 9.13%	S&P 500/Citigroup Growth -34.92%	S&P 500/Citigroup Growth 31.57%	S&P 500/Citigroup Growth 15.05%	S&P 500/Citigroup Growth 4.65%
2	S&P 500/BARRA Growth 5.06%	S&P 500/BARRA Growth 1.68%	S&P 500/BARRA Value -0.64%	S&P 500/BARRA Value 37.00%	S&P 500/BARRA Value 21.99%	S&P 500/BARRA Value 29.99%	S&P 500/BARRA Value 14.68%	S&P 500/BARRA Value 12.73%	S&P 500/BARRA Growth -22.08%	S&P 500/BARRA Growth -12.73%	S&P 500/BARRA Growth -23.59%	S&P 500/BARRA Growth 25.66%	S&P 500/BARRA Growth 6.14%	S&P 500/Citigroup Growth 4.00%	S&P 500/Citigroup Growth 11.01%	S&P 500/Citigroup Value 1.99%	S&P 500/Citigroup Value -39.22%	S&P 500/Citigroup Value 21.18%	S&P 500/Citigroup Value 15.10%	S&P 500/Citigroup Value -0.48%

The **S&P 500 Index** is a market capitalization-weighted index of 500 companies in leading industries of the U.S. economy. The **S&P 500/BARRA Growth Index** and **S&P 500/BARRA Value Index** sought to differentiate between fast-growing and slower-growing or undervalued companies. A price-to-book value calculation was used to equally divide the market capitalization of the S&P 500 Index between growth and value. In 2005, Citigroup replaced BARRA, and the indices for 2005-2011 are **S&P 500/Citigroup Growth Index** and the **S&P 500/Citigroup Value Index**, which are market capitalization weighted, dividing the S&P 500 into growth and value indices of approximately equal sizes, using three growth factors and four value factors developed by Citigroup. The **Russell 2000 Index** includes approximately 2,000 of the smallest securities in the Russell 3000 Index, representing roughly 10% of the total market capitalization of Russell 3000 companies. (The Russell 3000 Index measures the performance of the largest 3,000 U.S. companies representing approximately 98% of the investable U.S. equity market.) The **MSCI EAFE Index** (Europe, Australasia, Far East) is a free float-adjusted market capitalization index that is designed to measure developed market equity performance, excluding the United States and Canada. The MSCI EAFE Index

consists of 22 developed market country indices in Europe, Australasia, and the Far East. The **Barclays Capital U.S. Aggregate Bond Index** covers the investment-grade, U.S. dollar-denominated, fixed-rate taxable bond market, including Treasuries, government-related and corporate securities, MBS, ABS, and CMBS, with maturities of no less than one year. Equity securities will fluctuate in price; the value of your investment will thus fluctuate, and this may result in a loss. Securities in certain non-domestic countries may be less liquid, more volatile, and less subject to governmental supervision than in one's home market. The values of these securities may be affected by changes in currency rates, application of a country's specific tax laws, changes in government administration, and economic and monetary policy. Small- and mid-capitalization stocks may be subject to higher degrees of risk, their earnings may be less predictable, their prices more volatile, and their liquidity less than that of large-capitalization or more established companies' securities.

An investment in bonds carries risk. If interest rates rise, bond prices usually decline. The longer a bond's maturity, the greater the impact a change in interest rates can have on its price. If you do not hold a bond until maturity, you may experience a gain or loss when you sell. Bonds also

carry the risk of default, which is the risk that the issuer is unable to make further income and principal payments. Other risks, including inflation risk, call risk, and pre-payment risk, also apply.

MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used as a basis for other indices or any securities or financial products. This report is not approved, reviewed, or produced by MSCI.

Credit: Callan Associates Inc. and the Callan Periodic Table of Investment Returns.

Data Sources: Frank Russell, MSCI, Standard & Poor's, Barclays Capital, RPU, Total Return Indices

An investment cannot be made directly in an index. Indices are unmanaged and have no fees.

The performance quoted represents past performance. Past performance is not a reliable indicator of future results.

© 2012 Lazard Asset Management LLC

A Random Walk Annual Returns (1992-2011)

Investment Facts

RANK	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
1	Russell 2000 Value 29.14%	MSCI EAFE 32.67%	MSCI EAFE 7.75%	S&P 500/BARRA Growth 38.13%	S&P 500/BARRA Growth 23.97%	S&P 500/BARRA Growth 36.53%	S&P 500/BARRA Growth 42.16%	Russell 2000 Growth 43.09%	Russell 2000 Value 22.83%	Russell 2000 Value 14.02%	Barclays U.S. Agg 10.25%	Russell 2000 Growth 48.54%	Russell 2000 Value 22.25%	MSCI EAFE 13.54%	MSCI EAFE 26.34%	MSCI EAFE 11.17%	Barclays U.S. Agg 5.24%	Russell 2000 Growth 34.47%	Russell 2000 Growth 29.09%	Barclays U.S. Agg 7.84%
2	Russell 2000 Value 18.41%	Russell 2000 Value 23.77%	S&P 500/BARRA Growth 3.13%	S&P 500 Index 37.58%	S&P 500 Index 22.96%	S&P 500 Index 33.36%	S&P 500 Index 28.58%	S&P 500/BARRA Growth 28.25%	Barclays U.S. Agg 11.63%	Barclays U.S. Agg 8.44%	Russell 2000 Value -11.43%	Russell 2000 Growth 47.25%	MSCI EAFE 20.25%	S&P 500/Citigroup Value 5.82%	Russell 2000 Value 23.48%	S&P 500/Citigroup Growth 9.13%	Russell 2000 Value -28.92%	MSCI EAFE 31.78%	Russell 2000 Growth 26.85%	S&P 500/Citigroup Growth 4.65%
3	S&P 500/BARRA Value 10.53%	Russell 2000 Value 18.88%	S&P 500 Index 1.32%	S&P 500/BARRA Value 37.00%	S&P 500/BARRA Value 21.99%	Russell 2000 Value 31.78%	MSCI EAFE 20.09%	MSCI EAFE 26.72%	S&P 500/BARRA Value 6.08%	Russell 2000 Value 2.49%	MSCI EAFE -15.94%	Russell 2000 Value 46.03%	Russell 2000 Growth 18.33%	S&P 500 Index 4.91%	S&P 500/Citigroup Value 20.80%	Russell 2000 Growth 7.05%	Russell 2000 Growth -33.79%	S&P 500/Citigroup Growth 31.57%	Russell 2000 Value 24.50%	S&P 500 Index 2.11%
4	Russell 2000 Growth 7.77%	S&P 500/BARRA Value 18.60%	S&P 500/BARRA Value -0.64%	Russell 2000 Growth 31.04%	Russell 2000 Value 21.37%	S&P 500/BARRA Value 29.99%	S&P 500/BARRA Value 14.68%	Russell 2000 Growth 21.26%	Russell 2000 Value -3.02%	Russell 2000 Growth -9.23%	Russell 2000 Growth -20.48%	MSCI EAFE 38.59%	S&P 500/BARRA Value 15.71%	Russell 2000 Value 4.71%	Russell 2000 Growth 18.37%	Barclays U.S. Agg 6.97%	S&P 500/Citigroup Growth -34.92%	Russell 2000 Growth 27.17%	S&P 500/Citigroup Value 15.10%	S&P 500/Citigroup Value -0.48%
5	S&P 500 Index 7.62%	Russell 2000 Growth 13.37%	Russell 2000 Value -1.54%	Russell 2000 Value 28.45%	Russell 2000 Value 16.49%	Russell 2000 Value 22.36%	Barclays U.S. Agg 8.69%	S&P 500 Index 21.04%	S&P 500 Index -9.10%	S&P 500/BARRA Value -11.71%	S&P 500/BARRA Value -20.86%	S&P 500/BARRA Value 31.80%	Russell 2000 Growth 14.31%	Russell 2000 Value 4.55%	S&P 500 Index 15.79%	S&P 500 Index 5.49%	S&P 500 Index -37.00%	S&P 500 Index 26.46%	S&P 500 Index 15.06%	Russell 2000 Growth -2.91%
6	Barclays U.S. Agg 7.40%	S&P 500 Index 10.08%	Russell 2000 Value -1.82%	Russell 2000 Value 25.75%	Russell 2000 Growth 11.26%	Russell 2000 Growth 12.95%	Russell 2000 Growth 1.23%	S&P 500/BARRA Value 12.73%	MSCI EAFE -14.17%	S&P 500 Index -11.89%	S&P 500 Index -22.10%	S&P 500 Index 28.68%	S&P 500 Index 10.88%	Russell 2000 Growth 4.15%	Russell 2000 Growth 13.35%	S&P 500/Citigroup Value 1.99%	Russell 2000 Growth -38.54%	S&P 500/Citigroup Value 21.18%	S&P 500/Citigroup Growth 15.05%	Russell 2000 Value -4.18%
7	S&P 500/BARRA Growth 5.06%	Barclays U.S. Agg 9.75%	Russell 2000 Growth -2.43%	Barclays U.S. Agg 18.47%	MSCI EAFE 6.14%	Barclays U.S. Agg 9.65%	Russell 2000 Growth -2.55%	Barclays U.S. Agg -0.82%	S&P 500/BARRA Growth -22.08%	S&P 500/BARRA Growth -12.73%	S&P 500/BARRA Growth -23.59%	S&P 500/BARRA Growth 25.66%	S&P 500/BARRA Growth 6.14%	S&P 500/Citigroup Growth 4.00%	S&P 500/Citigroup Growth 11.01%	Russell 2000 Value -1.57%	S&P 500/Citigroup Value -39.22%	Russell 2000 Value 20.58%	MSCI EAFE 7.75%	Russell 2000 Value -5.50%
8	MSCI EAFE -12.22%	S&P 500/BARRA Growth 1.68%	Barclays U.S. Agg -2.92%	MSCI EAFE 11.27%	Barclays U.S. Agg 3.63%	MSCI EAFE 1.55%	Russell 2000 Value -6.45%	Russell 2000 Value -1.49%	Russell 2000 Growth -22.43%	MSCI EAFE -21.44%	Russell 2000 Growth -30.26%	Barclays U.S. Agg 4.10%	Barclays U.S. Agg 4.34%	Barclays U.S. Agg 2.43%	Barclays U.S. Agg 4.33%	Russell 2000 Value -9.78%	MSCI EAFE -43.38%	Barclays U.S. Agg 5.93%	Barclays U.S. Agg 6.54%	MSCI EAFE -12.14%

The **S&P 500 Index** is a market capitalization-weighted index of 500 companies in leading industries of the U.S. economy. The **S&P 500/BARRA Growth Index** and **S&P 500/BARRA Value Index** sought to differentiate between fast-growing and slower-growing or undervalued companies. A price-to-book value calculation was used to equally divide the market capitalization of the S&P 500 Index between growth and value. In 2005, Citigroup replaced BARRA, and the indices for 2005–2011 are **S&P 500/Citigroup Growth Index** and the **S&P 500/Citigroup Value Index**, which are market capitalization weighted, dividing the S&P 500 into growth and value indices of approximately equal sizes, using three growth factors and four value factors developed by Citigroup. The **Russell 2000 Index** includes approximately 2,000 of the smallest securities in the Russell 3000 Index, representing roughly 10% of the total market capitalization of Russell 3000 companies. (The Russell 3000 Index measures the performance of the largest 3,000 U.S. companies representing approximately 98% of the investable U.S. equity market.) The **MSCI EAFE Index** (Europe, Australasia, Far East) is a free float-adjusted market capitalization index that is designed to measure developed market equity performance, excluding the United States and Canada. The MSCI EAFE Index consists of 22 developed mar-

ket country indices in Europe, Australasia, and the Far East. The **Barclays Capital U.S. Aggregate Bond Index** covers the investment-grade, U.S. dollar-denominated, fixed-rate taxable bond market, including Treasuries, government-related and corporate securities, MBS, ABS, and CMBS, with maturities of no less than one year.

Equity securities will fluctuate in price; the value of your investment will thus fluctuate, and this may result in a loss. Securities in certain non-domestic countries may be less liquid, more volatile, and less subject to governmental supervision than in one's home market. The values of these securities may be affected by changes in currency rates, application of a country's specific tax laws, changes in government administration, and economic and monetary policy. Small- and mid-capitalization stocks may be subject to higher degrees of risk, their earnings may be less predictable, their prices more volatile, and their liquidity less than that of large-capitalization or more established companies' securities.

An investment in bonds carries risk. If interest rates rise, bond prices usually decline. The longer a bond's maturity, the greater the impact a change in interest rates can have on its price. If you do not hold a bond until maturity, you may experience a gain or loss when you sell. Bonds also

carry the risk of default, which is the risk that the issuer is unable to make further income and principal payments. Other risks, including inflation risk, call risk, and pre-payment risk, also apply.

MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used as a basis for other indices or any securities or financial products. This report is not approved, reviewed, or produced by MSCI.

Credit: Callan Associates Inc. and the Callan Periodic Table of Investment Returns.

Data Sources: Frank Russell, MSCI, Standard & Poor's, Barclays Capital, RPU, Total Return Indices

An investment cannot be made directly in an index. Indices are unmanaged and have no fees.

The performance quoted represents past performance. Past performance is not a reliable indicator of future results.

© 2012 Lazard Asset Management LLC